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QUESTION 1

Universal Containers require different fields to be filled out at each stage of the Opportunity sales process. What configuration steps can an app builder use to meet this requirement?

- A. Define record types and page layouts for each stage
- B. Set page layout required fields based on the current stage
- C. Create a Process Builder to prompt the User for field information
- D. Add the Path component to the Lightning record page

Correct Answer: D

QUESTION 2

Field type conversion.

Which of the following are true? (Choose two.)

- A. Data can be lost when converting from auto-number to text.
- B. Data can be lost converting from number to currency (assuming that field lengths are identical).
- C. Data can be lost when converting from simple picklist to multi picklist.
- D. Information can be lost when converting from text area (rich) to text area (long).

Correct Answer: BD

QUESTION 3

Indirect lookup relationship fields can be created on external objects only.

- A. True
- B. False

Correct Answer: A

QUESTION 4

What should you do when a user requests a report?

- A. Ask follow-up questions, to get all the requirements.
- B. Document the user's requirements.



- C. Map the user's requirements to report criteria.
- D. All of the above.

Correct Answer: D

QUESTION 5

Object A has a lookup to object B.

Which of the following statements are true? (Choose two.)

- A. Fields of object B can be accessed from object A.
- B. Fields of both B and A are accessible from object A.
- C. Fields of object A can be accessed from object.
- D. Fields of both A and B are accessible from object.

Correct Answer: AB

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