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QUESTION 1

Get Cloud Consulting (GCC) has started to use Salesforce for its sales and service divisions. GCC would like to automate a process and understands this can be done through declarative and programmatic solutions. Which approach should GCC explore first?

- A. A programmatic approach, unless there is a lack of resources
- B. A declarative approach, as it allows for quicker and simpler problem resolution
- C. A programmatic approach, as it is more customizable.

Correct Answer: B

QUESTION 2

Which Trailhead feature should Get Cloudy Consulting use to create a custom learning path for its employees?

- A. Projects
- B. Trailmixes
- C. Modules

Correct Answer: B

QUESTION 3

A Salesforce associate wants to quickly create an org where they can learn, practice, and develop Salesforce skills. Which type of org should they create from within Trailhead?

- A. Developer Edition
- B. Sandbox
- C. Playground

Correct Answer: A

QUESTION 4

Salesforce is built on objects like Account, Contact, and Opportunity. What is a representation of an object?

- A. A spreadsheet where the records are rows and the fields are columns
- B. Physical visualization of an Account, Contact, or Opportunity
- C. A set of relationships that link an Account, Contact, or Opportunity



Correct Answer: A

QUESTION 5

A Salesforce associate wants to add a new related list of cases to Account. Where should the associate go to add the related list to Account?

- A. Account Record page
- B. Page Layout
- C. Case Record page

Correct Answer: B

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