



# SALESFORCE-ASSOCIATE<sup>Q&As</sup>

Salesforce Certified Associate

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### QUESTION 1

Get Cloudy Consulting's dashboard shows all of the company's key performance indicators (KPIs) in one view. The company's Salesforce associate is asked to add functionality that allows the dashboard to show all the same KPIs for each of the regions.

How should the associate add this functionality?

- A. Create new dashboards for each region.
- B. Add a Region filter to the dashboard.
- C. Use an analytics package from the AppExchange.

Correct Answer: B

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### QUESTION 2

How should a Salesforce associate ensure a dashboard has the most current data?

- A. By refreshing the browser
- B. By clicking refresh
- C. By opening the dashboard

Correct Answer: B

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### QUESTION 3

Cloud Kicks (CK) became a North American subsidiary of Get Cloudy Consulting (GCC).

What should the Salesforce associate do to show that GCC is part of the CK portfolio when creating the CK Account record?

- A. View account hierarchy and select Add Child Account.
- B. Select New on the child accounts related list.
- C. Add Get Cloudy Consulting to the Parent Account field

Correct Answer: A

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### QUESTION 4

A Salesforce associate wants to learn more about converting Leads to Contacts. They enjoy learning in an asynchronous, gamified way. Which resource should they use?

- A. Salesforce Help



B. Trailblazer Community

C. Trailhead

Correct Answer: C

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#### QUESTION 5

Get Cloudy Consulting (GCC) plans to migrate from a legacy CRM system to Salesforce. GCC currently uses a dedicated single-tenant, on-premise system and wants to utilize a multi-tenant architecture like Salesforce uses. What is one feature of multi-tenant architecture?

A. Resources are shared but tenants cannot claim each others resources.

B. Resources are shared and tenants can claim each other's resources.

C. Resources are limited to each tenant.

Correct Answer: B

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