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### QUESTION 1

What should the Architect do to ensure Field-Level Security is enforced on a custom Visualforce page using the Standard Lead Controller?

- A. Use the "With Sharing" keyword on the Standard Lead Controller.
- B. Nothing; Field-Level Security will automatically be enforced.
- C. Use the `{!Schema.sObjectType.Lead.fields.isAccessible()}` expression
- D. Use the `Schema.SObject.Lead.isAccessible()` method.

Correct Answer: B

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### QUESTION 2

Universal Container has a set of Account management users that should only see accounts once the account becomes a customer. The type field on the Account identifies whether the account is a prospect, customer, partner, or other. Which two methods could an Architect use to enable this sharing requirement, assuming a private sharing model for accounts? Choose two:

- A. Create a public list view, where accounts of type customer are included and share the list view with account management public group
- B. Institute a business process that calls for the account manager to be added to the account team once the account becomes a customer
- C. Create an account sharing rule that shares all accounts owned by sales to be shared with account management roles and subordinates
- D. Create a criteria-based sharing rule that shares the account to the account management group when the type is customer

Correct Answer: BD

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### QUESTION 3

Universal Container is a global Telco that has recently implemented enterprise territory management to better align their sales teams and sales processes. They are in Q4 of the FY and they have completely revamped their territory structure and created a plan for a new structure that would support the new FY. Their current territory model has 8k territories. Their new model would be a new set of 8,5K territories, and their org limit is 10k. What enterprise territory management feature can US take advantage of in order to help them stay within their org limits?

- A. Territory type priority
- B. Territory Type
- C. Territory Model State



D. Territory Hierarchy

Correct Answer: C

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#### QUESTION 4

Universal Containers uses 75,000 distributors that have close to 1 million total users. Distributors need opportunities assigned to the distributor for delivery.

What license recommendation will meet distributor needs?

- A. Sales Cloud
- B. Customer Community Plus
- C. Partner Community
- D. Customer Community

Correct Answer: C

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#### QUESTION 5

Universal Containers uses Standard WorkOrder object to track various work orders sent to field agents. Currently, the WorkOrder object has more than 400 fields. There are eight different types of work order processes established. The

Director of Customer Service wants to ensure that field agents gets to see only required information specific to the WorkOrder type they are addressing.

Which option is recommended to implement this requirement?

- A. Use a custom LWC to override the view action of WorkOrder with custom metadata type defining relevant fields per WorkOrder type
- B. Use different page layouts per work order type with different sections representing key information about the specific work order type.
- C. Use Dynamic form to add different page sections and control visibility of sections by Work Order RecordType value,

Correct Answer: C

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