



# SHARING-AND-VISIBILITY- ARCHITECT<sup>Q&As</sup>

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### QUESTION 1

Universal Containers\' organization wide-defaults model is private for the Account object. A sales rep wants to opportunity records.

Which level of access will the sales rep have to the related account record?

- A. No access
- B. Read/Create/Edit access
- C. Read/Create access
- D. Read-only access

Correct Answer: B

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### QUESTION 2

Which option can be selected to share data when creating a sharing rule?

- A. Users
- B. Profiles
- C. Roles

Correct Answer: C

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### QUESTION 3

Universal Containers has two custom objects: Job and Job Interview. The Job Interview object has a lookup relationship to Job. Both objects are set to Private in sharing settings. The HR team will own all Job and Job Interview records. They have asked their Salesforce Architect to automatically share the Job Interview when the Interviewer (lookup to user record) has been populated. The interviewer can be from any department. What method should the Architect use to achieve this requirement?

- A. Build apex Managed Sharing code to share Job Interview with the Interviewer user
- B. Build a criteria-based sharing rule between the Job Interview and the Interviewer
- C. Build a standard sharing rule between Job Interview and the Interviewer
- D. Build a workflow email notification to notify the interviewer of the record assignment

Correct Answer: A

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### QUESTION 4



Universal Containers is a fast-growing company that sells containers globally. It has thousands of dealerships throughout the world where local dealers service Containers sold locally. They recently opened two dealerships in California: NorthCal and SoCal. Universal Containers implemented a new partner community to enable their dealers. Each dealership has a dealer Manager who has all service agents report into them. Assuming a private sharing model, what is the best option to enable dealer managers to have visibility to customer cases within their dealership and not across all dealerships?

- A. Create sharing groups that share all cases to all agents under the Dealer manager.
- B. Create a batch job that creates sharing rules as needed, based on the cases created.
- C. Build a trigger that create manual sharing of cases as needed whenever a new case is created.
- D. No changes are needed to the sharing and visibility model to implement this requirement.

Correct Answer: D

#### QUESTION 5

A company intends bring work from anywhere culture in a bid to improve productivity. Their sellers use wide variety of devices with different form factors. The company currently uses one page layout to display opportunity record details to the sellers. The Regional Vice President of Seles is complaining about incorrect alignment of data in opportunity records, making it difficult for some sellers.

Which steps are recommended to rectify this?

- A. Use a visualforce override for Opportunity view action, identify the form factor onLoad action and display relevant layouts based on form factors,
- B. Use Dynamic Form to define different field sections applicable for different form factors of devices.
- C. Use a custom LWC override for Opportunity view action, identify form factor onLoad action and display relevant layouts based on form factors.

Correct Answer: A

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