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QUESTION 1

Universal Containers is creating a custom Visualforce page to allow users to edit contact records. The developer has used an apex:outputField for the Phone field on the contact object. What is the expected behavior if a user without field-level security accesses the Visualforce page?

- A. The user encounters an error while saving the record.
- B. The output field is visible to the user.
- C. The user is able to enter a value into the Phone field.
- D. The field is automatically removed from the page.

Correct Answer: D

QUESTION 2

Universal Containers (UC) has a mostly private organization-wide default (OWD), as it is a core principle of UC to respect client data privacy. UC has implemented complex processes for granting access to Opportunity data. A few key members of the Sales Reporting team need to always be able to see, but not change, Opportunity data for all Opportunities. What should an architect recommend as an approach to meet these requirements?

- A. Create a Permission Set that grants "View All Data" Permission.
- B. Make Opportunity OWD read-only.
- C. Give "View All Data" Permission to the Sales Reporting Profile.
- D. Create a Permission Set that grants "View All" permission for Opportunity.

Correct Answer: D

QUESTION 3

Universal Containers has a customer that meets criteria for two Enterprise territory Management territories (Portugal and Southern Europe).

What is necessary to assign opportunities to a territory for this account?

- A. Create a criteria-based sharing rule on the Opportunity to assign It to a territory.
- B. Create a Process Builder Process that updates the Territory field on the Opportunity
- C. The territory with the highest Territory Type Priority is automatically assigned to the Opportunity
- D. Create an Apex class that implement. Filter-Based Opportunity Territory Assignment

Correct Answer: C



QUESTION 4

A developer at Universal Container is building an integration within a managed package for their internal org that requires login to an external system. The end point requires basic authentication. The Architect would like to ensure that the username and password are managed securely. Which three options should the Architect recommend to secure the credentials?

- A. Store the credentials in a custom object using encrypted fields
- B. Store the credentials in named credentials that are used in the apex callout
- C. Store the credentials in the apex code, which will not be available to non-admins
- D. Store the credentials in protected custom metadata that are used in the apex callout
- E. Store the credentials in protected custom settings that are used in the apex callout

Correct Answer: BDE

QUESTION 5

Universal Containers is looking to set up a new integration with its ERP system. The goal is to synchronize contacts in the ERP shipping tables with those in their CRM so that sales reps can view up to date contact information. The integration runs under a dummy Integration User who is at the top of the role hierarchy. The Organization-Wide Default sharing setting for Accounts is Private and Contacts is Controlled by Parent. A large number of contacts (100,000) have account data in the ERP system, but do not have corresponding Accounts in Salesforce.

How should the Architect design the solution so that the sales team can see the contacts and there are no performance issues?

- A. Have the integration create both contacts and their corresponding accounts; use an Account sharing rule to grant sales reps access to the contacts.
- B. Have the integration create the contacts under one dummy account record; use an Account sharing rule to grant sales reps access to the contacts.
- C. Have the integration create the contacts with Salesforce without an account; use a Contact sharing rule to grant sales reps access to the contacts.
- D. Have the integration create both the contacts and their corresponding accounts; use a Contact Sharing rule to grant sales reps access to the contacts.

Correct Answer: C

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