700-105^{Q&As}

Cisco Midsize Collaboration Solutions for Account Managers

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QUESTION 1

Which information is provided by the Cisco Partner Proposal Library?

A. proposal templates

B. technical descriptions

C. Cisco pricelist

D. FAQs for Cisco Business Edition 6000

Correct Answer: A

QUESTION 2

Which three collaboration methods are addressed directly by Cisco Collaboration solutions? (Choose three.)

A. dispersed workforce

B. trust at a distance

C. social media collaboration

D. structured meetings

E. team collaboration

F. find and connect

G. persistent chat

Correct Answer: ADF

QUESTION 3

Which licensing option gives the customer the highest value and best option to grow?

A. Cisco UWL Enterprise

B. Cisco UWL Standard

C. Cisco UCL Professional

D. Cisco UWL Professional

Correct Answer: D

QUESTION 4

Which definition is the best description of collaboration?

A. software and tools that enable teamwork

B. working together remotely

C. video and chat applications running via the Internet

D. people working together to reach a common goal

Correct Answer: A

QUESTION 5

Which three operational benefits are provided by Cisco Business Edition 6000? (Choose three.)

A. support for multiple management platforms

B. faster end-user adoption through collaboration process templates

C. faster updates through smaller software packages

D. reduced implementation risk through reference architectures and validated designs

E. better user experience based on end-to-end architectural approach

F. faster solution implementation due to preloaded and preconfigured collaboration applications

Correct Answer: BEF

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