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Building Applications with Force.com and Visualforce

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QUESTION 1

What values are available for Field-level security?

Correct Answer: Visible, Read-Only

QUESTION 2

List the 3 Declarative Application building blocks of Business Logic.

Correct Answer: 1. Workflow 2. Validation Rules 3. Approval Processes

QUESTION 3

Data and process-centric applications are best suited for Force.com.

A. True

B. False

Correct Answer: A

QUESTION 4

A single Sales Process can be assigned to multiple opportunity record types.

A. True

B. False

Correct Answer: A

QUESTION 5

Universal Containers has two teams - sales team and marketing team. For sales team all stages of lead lifecycle should be available while for marketing team only 3 stages should be available. How can the administrator ensure this?

A. Create validation rule

B. Create two different lead processes for sales team and marketing team

C. Create workflow rule

D. Create approval process

Correct Answer: B

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