MB2-707^{Q&As}

Microsoft Dynamics CRM Customization and Configuration

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QUESTION 1

You are configuring user access in Microsoft Dynamics CRM.

You need each account to have a unique group of people who have write permissions to the account. What should you do?

A. Have Dynamics CRM automatically create access teams for each record, and manually share the account with the appropriate

B. Create an owner team, and assign the accounts to the owner team.

C. Create an access team template, and add to the account form a sub-grid that references the access team template.

D. Manually create an access team record for each account and assign the account to the access team.

Correct Answer: D

QUESTION 2

You need to configure a new chart for the sales team by using the chart designer tools in the user interface.

Which two designs can you configure? Each correct answer presents a complete solution. Choose two.

A. The colors that will be used when the chart is displayed

B. The records the chart will include

C. The entity that contains the data you want to display

D. The chart type that will provide the best display for the type of data

Correct Answer: CD

QUESTION 3

An Account record has an Option Set named Relationship Type.

You need to ensure that when the Relationship Type is not Customer, the Account Number field does not display.

What should you do?

A. Use business rules.

B. Create a dialog.

C. Create a real-time workflow.

D. Configure the business process flow.

Correct Answer: A

Ref:https://crmbusiness.wordpress.com/2014/10/20/crm-2013- understanding-business-rules/

QUESTION 4

You add a Roll up field to the Microsoft Dynamics CRM Account entity to calculate the sum of related Opportunity Estimated Revenue. How frequently will Dynamics CRM automatically recalculate the Rollup field?

A. Once every 12 hours

B. Once every four hours

C. Once a day

D. Once an hour

Correct Answer: D

QUESTION 5

You create a new custom entity named Project. It has a lookup to Account.

You create a field that maps from the City field on the Account to the Location field on the Project.

What should a user do to apply the mapping?

A. Create a new Account. From the Account create the new project.

B. Look up an existing Account. From the Account record, add an existing project

C. Create a new Project. Using the Account lookup, select an existing Account.

D. Create a new Project. Using the Account lookup, create a new Account.

Correct Answer: A

https://technet.microsoft.com/en-us/library/dn531171.aspx

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